



indra

CASE STUDY:

A Partnership in Innovation & Recruitment Excellence

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The Background & Requirements



indra

Indra, a global powerhouse in the fields of Digital Transformation Consultancy, Information Technologies, and proprietary solutions for Transport and Defense markets, operates across 140+ countries. With a robust team of over 56,000 professionals and an impressive yearly revenue of 3.851 million Euros, Indra's influence is undisputed. A leader not just in market share but in innovation, their commitment to excellence was recently underscored through a significant agreement with the European Union to design and develop next-generation Combat Aircrafts (6th Generation Fighter) for Homeland Defense.

This ambitious project necessitated the recruitment of multiple professionals across various niche skill sets, including AI & Cybersecurity, Cryptography, Avionic System Engineers, and Edge 5G Communications. The challenge was monumental, not only in the diversity of expertise required but in the scarcity of candidates — some skill sets were so niche that only 3-5 suitable candidates existed in all of Spain.

"Working with Diego has been a game-changer for our recruitment efforts. His exceptional skills, proactive approach, and unwavering commitment to excellence have significantly contributed to our company's success."

Cristina Conde Suarez,
Talent Operations at Indra



Process Followed for Successful Placements



Recognizing the complexity and critical nature of this endeavor, our approach was to immerse ourselves deeply in the intricacies of Indra's requirements. Gaining full operational control, we engaged closely with the company's Ops, Talent, HR, and Technical teams to outline a clear, collaborative plan of action. Our strategy was not just about identifying the right talent but ensuring a seamless fit within Indra's innovative culture and ambitious project timelines.

Our campaign was meticulously crafted, setting clear expectations and deliverables from the outset. We distinguished ourselves not just by the breadth of our search but by our depth of technical understanding, allowing us to pinpoint the rarest talents among a sea of IT professionals. Through constant communication, feedback collection, pre-closing negotiations, and offer management, we ensured that both candidates and Indra were aligned and satisfied at every step.

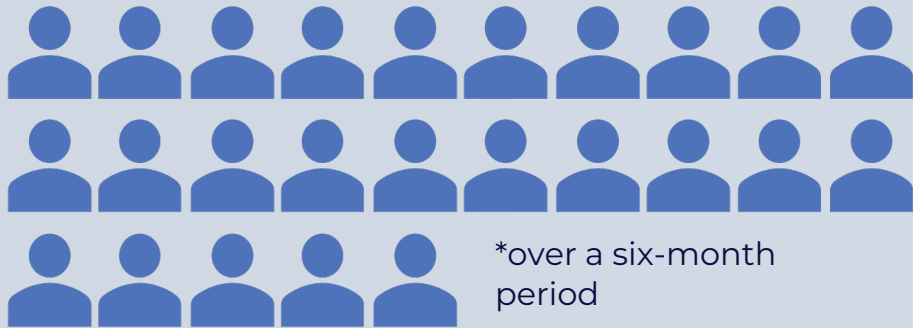




Results Achieved Through the Partnership



+25 PLACEMENTS



*over a six-month period



Proven recruitment capabilities **in more advanced technology vacancies.**

Through this partnership, we have demonstrated that even the most challenging recruitment scenarios can be transformed into opportunities for innovation and growth. As Indra continues to lead in its respective markets, we are proud to stand alongside them, fueling their success with the very best in talent and recruitment strategy.

Together, we are not just filling positions; we are shaping the future of defense, technology, and digital transformation on a global scale.



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